# CONNECTED REVENUE INTELLIGENCE.

# Transform sales execution.



ITERABLE

Udemy 🔃 WINDST

Soldegreed 🖉 Plume

# Your Connected Revenue Intelligence Experience.

BoostUp's Connected Revenue Intelligence and Operations platform helps you discover early warning signs in your forecasts, pipeline, deals, and rep behavior. By automatically combining digital data from inboxes, calls, calendars, and your CRM, BoostUp reduces reliance on rep inputted data and drives predictability and effectiveness in your sales execution.

### **Operationalize with Confidence.**

#### Automate your Forecasting.

Pre-assembled custom forecasts allow you to recapture 20+ operational hours a week and yield a 25% or more increase in forecast accuracy.

### Automate your Sales Analytics.

Out-of-the-box predictive, time-series analytics, reports, and custom dashboards eliminate countless hours of manual report building.

#### Drive Adoption of your Sales Process.

Increase deal velocity, prevent deals from slipping and review 10x more deals by leveraging a process that encourages adoption.

### **Receive Unprecedented Deal Activity Visibility.**

Go beyond rep inputted data by capturing all activity and contacts automatically. Increase deal progression and win rates.

# 🔃 WINDSTREAM

With BoostUp, we've been able to break down the barriers between every member of the account team. With this newfound visibility and transparency, along with actionable insights and intelligence at our fingertips, our sellers can focus on the right action at the right time to move a deal forward in a quick, concise manner. The result is a higher-performing, more profitable, more efficient, and actionable sales organization."

### **Robert Sliker, Director of Business Management**



## BoostUp

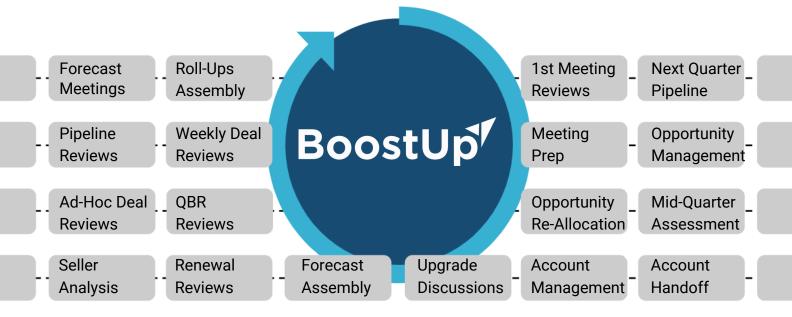
# **HOW IT WORKS**

BoostUp's Connected Revenue Intelligence Platform combines all functionality, all data, and all roles into one place. This provides your revenue team with a connected experience that goes beyond surface-level, disjointed insights. Discover actionable insights in the moment, move from one sales process to the next without ever leaving BoostUp. All insights are connected and are only a click away.

BoostUp is the platform of choice for revenue teams who want to deliver an experience that leads to driving action in the moment - and in seconds.



### Data to Insight. Insight to Knowledge. Knowledge to Action.



**CONTENTSQUARE** 

As a company looking to accelerate our growth even further, we wanted to upgrade our revenue & forecasting infrastructure. BoostUp was our vendor of choice as it was the only complete revenue intelligence platform in a market full of point solutions. We needed one connected revenue intelligence solution that solved all our needs - one built for our entire revenue team to drive forecasting, accuracy in our forecast, and scale deal reviews. After doing our vendor landscape due diligence, we chose BoostUp because they provide that unified platform.

### David Groves, VP, Worldwide Field Operations



### **BoostUp**