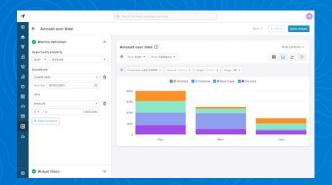
BoostUp*

RevBI from BoostUp

Get instant answers and actionable insights on your fingertips with powerful RevBI on connected GTM and activity data.



Unlike other BI tools, <u>BoostUp's RevBI</u> is **tailored and made easy for sales and revenue teams**. RevBI automatically connects and snapshots all your digital and GTM data and gives instant answers with **pre-built & self-serve**, **easy-to-use**, **drillable**, **and actionable dashboards**.

With pre-built, standard dashboards and the ability to create your dashboards and reports in just a few clicks, RevBI amplifies your revenue visibility and drives predictability, consistency, and alignment across the organization.

You have a question. We've got your answer. It's that easy.

- Get instant answers on your fingertips with easy to use, self-serve BI for the entire revenue team
- **Drive desired** sales behavior, 1:1s and sales process via pre-built time-series dashboards
- No need for a separate data warehouse, separate data connectors and separate data engineering

Unlike Anything, You've Seen

Unlike other BI tools, BoostUp's RevBI is tailored made and easy for revenue teams to get their questions answered. It makes inspecting your business effortless.

	BoostUp	Others
Easy to set up	✓	_
Intuitive, ease to use for operations, sales and marketing	✓	_
Self-serve, on-demand metric creation	✓	_
Drillable - see the deals behind the targets	V	_
Real-time KPIs, reports and dashboards	V	_
Prebuilt dashboards (top rep, win/loss, pipeline, forecast trends, etc.)	V	_
Metrics from custom objects and 3rd party data sets	✓	_
Target and prediction scores for every metric	V	_



Built for the Entire Revenue Team

Go from questions to answers in a matter of seconds. Get **drillable**, **actionable insights** at the fingertips of GTM teams that help them strategize, analyze, and execute at pace, leading to more productive, engaged and profitable revenue teams.



Chief Revenue Officer

Create the CRO dashboard that gives you the insights you need at your fingertips and run your business with greater confidence.



Front-line Sales Managers

With data and insights at your fingertips, it creates team alignment, consistent 1:1s and more productive teams.

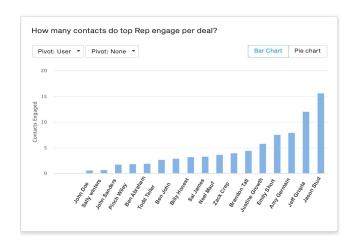


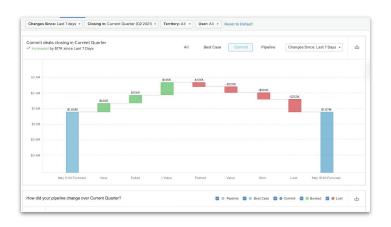
Revenue & Sales Operations

With all data in one place and easily actionable, you will drive more strategic business decisions based on the holistic analysis of your business.

Time-Series Metrics Made Easy

No need for separate data warehousing. **RevBI** snapshots all your data and metrics so you can answer questions about what is changing and why. From pipeline change waterfalls and flow progressions to WoW/MoM trends on any metric.





Activity BI, Top Rep Patterns and Win/Loss Analysis

Discover what the top reps do differently than the rest and use data-driven coaching to turn middle-of -the-road sellers into top sellers. **Turn all activity data from calls and emails into measurable KPIs** and rep scorecards.

Drive adoption of data and insights across the organization.

RevBI from BoostUp drives the adoption of **data-informed decision-making** across every layer of your sales organization. Standardize performance, 1:1s, and how you run and analyze your business to drive data-informed revenue outcomes.

ACCELERATE YOUR REVENUE WITH REVBI

BOOK A DEMO

