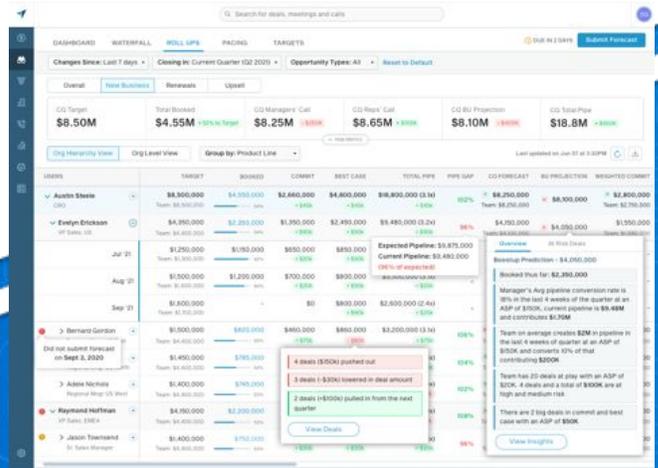




BOOSTUP PREDICTIVE FORECASTING

# Forecasting Insights for Revenue Teams



Empower your revenue team with forecasting designed for repeatable, predictable growth. Powered by AI, BoostUp's forecasting intelligence solution delivers actionable insights your front-line teams need to hit the coveted 95% forecasting accuracy and close more deals, faster.

## Standardize your roll-ups and submissions.

BoostUp's configurable and flexible forecasting ensures that your process gets standardized and adapted precisely the way you want, even as things change without the need for professional services.

## Obtain accurate and reliable forecasting.

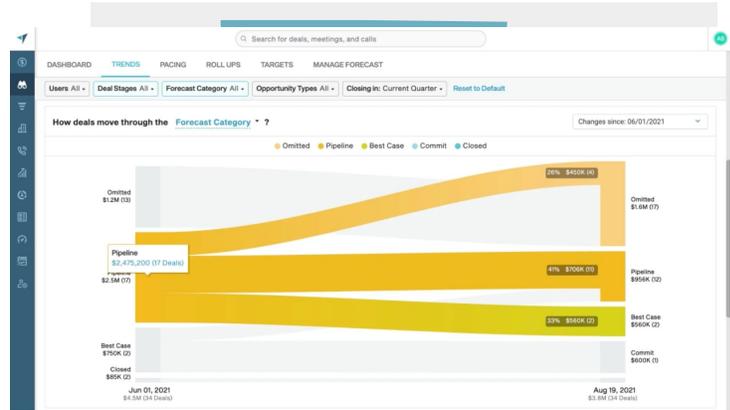
Improve your forecast accuracy by over 25%. Discover forecast risk from the context inside emails and calls, not seller opinions.

## Drive frontline manager performance.

Save \$1M+ a year by identifying at-risk deals, early and often, to prevent deals from slipping. Get early warning alerts based on deal risk and engagement.

## Receive real-time BI and reporting agility.

Recapture 20+ operational hours a week from manually assembling your reports and forecasts. Get out-of-the-box BI dashboards and create new reports easily.



NAME	CO BC FORECAST	CO C FORECAST MY CALL	CO C FORECAST	CO C FORECAST MY CALL	FORECAST AUG '21 MY
Austin Steele	\$12,550,000	\$0	\$12,550,000	\$0	\$4,550,000
Evelyn Erickson	\$1,450,000	\$1,400,000	\$1,400,000	\$1,400,000	\$4,400,000
Raymond Hoffman	\$1,400,000	\$1,450,000	\$1,450,000	\$1,450,000	\$4,350,000
Juan Parks	\$1,400,000	\$1,400,000	\$1,400,000	\$1,400,000	\$4,350,000

MANA.	DEAL NAME	ACCOUNT	USER	INCLUDE SUMMARY	Deal amount	FORECAST RISK	CLOSE DATE	FORECAST CATEGORY
	Duff Corp	Duff Corp	Troy Ballard	Summary	\$175,000	72 High	31st Dec '20	Best Case
	Wooks Industries	Wooks Industries	Brandon B	Summary	140,000	All (7)		Best Case
	Acme	Acme	Mason LRT	Summary	135,000			Best Case
	Oscorp	Oscorp	Ruby McL	Summary	120,000			Best Case
	Sterling Cooper	Sterling Cooper	Lucile Brin	Summary	\$15,000			Best Case

BoostUp was clearly built by people who know what is required to call a forecast. They've put at my fingertips the intelligence I need to call the right number accurately. With BoostUp, we made a giant leap forward!

Kenny Hsu  
VP Revenue Operations | Auditboard

# Complete Forecast Intelligence solution at your fingertips.

## Understand your forecast weaknesses.

Historical and current trending reports provide you insights into your forecast strength. Instantly see how you are trending against your in-quarter forecast goal.

## Flexible visualizations, dynamic roll-ups, and pivots.

Hierarchical and flexible roll-ups by region, product line, business type, and sales leader instantly inform you of what is expected to close in the quarter.

## Discover changes in the forecast.

Understand changes in your pipeline, discover forecast changes, and track forecast histories efficiently. Take actions as necessary.

## Perform quarterly win/loss analyses.

Identify common patterns across won and lost opportunities to forecast more accurately. Advanced analytics and detailed reporting inform you of what is working.

## Forecast on any cadence and business type.

Standardize your weekly, monthly, and quarterly forecast submissions process. Submit multiple forecasts for renewals and new business from one place.

## Understand weekly pacing targets.

View weighted weekly pacing targets based on AI-guidance and historical conversion rates. Instantly know how you are trending towards projections.

## Make inline edits directly with real-time CRM sync.

Update opportunities directly with inline editing and real-time CRM sync. Gain confidence in your forecasts and keep everyone aligned at all times.

## Get AI and historical pipeline coverage guidance.

Leverage the power of AI-guided pipeline targets and historical conversion rates to determine if you have enough pipeline to hit your targets.

## BoostUp sales manager ROI study.

**15%**  
Productivity gain

**3-5**  
Hours saved each week

**10-50**  
More deals reviewed per week

**1-5**  
More opportunities progressed per quarter

**1-3**  
Deals saved from slipping per quarter

**1-3**  
More deals won each quarter

## Trusted by



TripActions

