



BOOSTUP FOR REVENUE OPERATIONS

# Operationalize with confidence.



BoostUp puts revenue operations at the center of the revenue engine poised to drive full-funnel accountability across sales, marketing, and customer success - to streamline operational processes, reporting, and forecasting that lets the sales team execute with confidence. Get historical and predictive insights that build alignment across your revenue team. Goodbye outside looking in and finger-pointing, hello strategic, data-driven business growth, and faster sales cycles.

## Predictive time-series reporting and analytics.

Get time-series analytics on any sales metric, including forecasts, pipeline, activity, and quota attainment. Your metrics and reports wish list ends here.

## Predictive pipeline coverage and change tracking.

Know the risk and quality of your current pipeline. Understand if you have enough pipeline coverage for this quarter and next. Get a complete picture of your pipeline health, what's changing, and pipeline progression reports.

## Predictive forecast health analytics to build confidence.

Leverage "true" engagement data and comprehensive risk scoring to get an accurate, reliable view of your seller's pipeline. Identify how much of your pipeline is at risk, where the risk resides, and the events behind the changes.

## Instant presentation-ready QBRs and W/L patterns.

Get a complete rundown of your previous quarter, identify common patterns for your won and lost deals, and forecast accuracy. Understand quota attainment, average sales cycle and ACV, and lead source analysis.

