Anticipate the road ahead.

BoostUp provides complete visibility and transparency into your pipeline health, pinpoints opportunity risk, and delivers accurate and reliable forecasts. Receive the insights you need to drive a more connected, in-sync, and productive sales team that will drive predictable revenue and give you control over the revenue process. Say goodbye to rose-tinted glasses and say hello to smart deal forensics.

Understand your pipeline and forecast strength.

Know where your team's opportunities are in the sales funnel. Identify pipeline gaps are and align your seller and marketing activity toward generating new pipeline to fill those gaps and sales motions to close current forecast opportunities accurately and on-time.
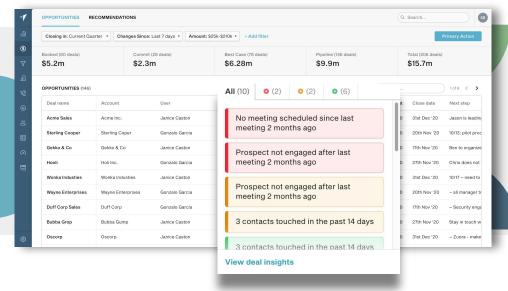
Identify trends and sales patterns.

Custom dashboards help you stay on top of your team's pipeline strength. Identify pipeline progression, perform cohort analyses, and identify pipeline trends. Leverage analytics and insights to identify patterns for sales success and replicate it to improve pipeline velocity.

Spot pipeline risk, early and often.

Leverage "true" engagement data and comprehensive risk scoring to get an accurate, reliable view of your team's pipeline. Identify how much of your pipeline is at risk, where the risk resides, the events behind your pipeline changes.

Recognize patterns and drive team performance.

Predictive insights in real-time make your team more productive. Every forecast call, pipeline review, 1:1 is instantly more productive and efficient. Added visibility into deal engagement fuels coaching opportunities and drive team performance.

BoostUp Sales Management ROI Study
- 15% productivity gain
- 3-5 hours saved each week
- 10-50 more deals reviewed per week
- 1-5 more deals progressed per quarter
- 1-3 deals saved per quarter
- 1-3 more deals won each quarter

Benchmark Study: Conducted for sales manager who have 20-50 closed deals per quarter.

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